

Finance Report Quarter 4 2021/22

| | <i>In Quarter_March 2022</i> | | |
|-------------------------------|------------------------------|----------------|--------------|
| | Actual | Budget | Variance |
| Income | | | |
| CCG | 22,063 | 21,690 | (373) |
| CCG (Older People) | 4,694 | 0 | (4,694) |
| CCC | 5,400 | 5,000 | (400) |
| CCC Public Health | 7,230 | 7,855 | 625 |
| CCG (Eating Disorder pathway) | 0 | 2,100 | 2,100 |
| CCC CEA | 0 | 6,014 | 6,014 |
| Delivery of training | 347 | 0 | (347) |
| Reserve | 0 | 0 | 0 |
| 2020/21 surplus c/f | 0 | 0 | 0 |
| Total Income | 39,734 | 42,659 | 2,925 |
| Expenditure | | | |
| Payroll | 38,302 | 36,188 | (2,114) |
| Staff training | 0 | 900 | 900 |
| Staff travel | 481 | 3,075 | 2,594 |
| Rent | 1,167 | 1,375 | 208 |
| Office expenses | 0 | 438 | 438 |
| IT & support | 1,337 | 1,075 | (262) |
| Marketing | 428 | 1,263 | 834 |
| Accountancy fees | 444 | 713 | 268 |
| Bank charges | 0 | 50 | 50 |
| Misc delivery costs | 439 | 655 | 216 |
| Service user travel costs | 1,979 | 1,425 | (554) |
| Total Expenditure | 44,576 | 47,155 | 2,579 |
| Surplus/(deficit) | (4,842) | (4,496) | 346 |

| | <i>Year to Date_March 2022</i> | | |
|--|--------------------------------|----------------|-----------------|
| | Actual | Budget | Variance |
| | | | |
| | 87,516 | 86,760 | (756) |
| | 4,694 | 0 | (4,694) |
| | 20,400 | 20,000 | (400) |
| | 31,419 | 31,419 | 0 |
| | 8,400 | 8,400 | 0 |
| | 24,057 | 24,057 | 0 |
| | 401 | 0 | (401) |
| | 58,000 | 58,000 | 0 |
| | 18,150 | 18,150 | 0 |
| | 253,037 | 246,786 | (6,251) |
| | | | |
| | 145,043 | 144,750 | (293) |
| | 2,000 | 3,600 | 1,600 |
| | 5,536 | 12,300 | 6,764 |
| | 5,080 | 5,500 | 420 |
| | 895 | 1,750 | 855 |
| | 7,499 | 4,300 | (3,199) |
| | 817 | 5,050 | 4,233 |
| | 2,490 | 2,850 | 360 |
| | 2 | 200 | 198 |
| | 1,744 | 2,620 | 876 |
| | 6,145 | 5,700 | (445) |
| | 177,251 | 188,620 | 11,369 |
| | 75,785 | 58,166 | (17,619) |

| | <i>Full Year_Forecast</i> | | |
|--|---------------------------|----------------|-----------------|
| | Actual | Budget | Variance |
| | | | |
| | 87,516 | 86,760 | (756) |
| | 4,694 | 0 | (4,694) |
| | 20,400 | 20,000 | (400) |
| | 31,419 | 31,419 | 0 |
| | 8,400 | 8,400 | 0 |
| | 24,057 | 24,057 | 0 |
| | 401 | 0 | (401) |
| | 58,000 | 58,000 | 0 |
| | 18,150 | 18,150 | 0 |
| | 253,037 | 246,786 | (6,251) |
| | | | |
| | 145,043 | 144,750 | (293) |
| | 2,000 | 3,600 | 1,600 |
| | 5,536 | 12,300 | 6,764 |
| | 5,080 | 5,500 | 420 |
| | 895 | 1,750 | 855 |
| | 7,499 | 4,300 | (3,199) |
| | 817 | 5,050 | 4,233 |
| | 2,490 | 2,850 | 360 |
| | 2 | 200 | 198 |
| | 1,744 | 2,620 | 876 |
| | 6,145 | 5,700 | (445) |
| | 177,251 | 188,620 | 11,369 |
| | 75,785 | 58,166 | (17,619) |

Service User expenses are over budget as we have been offering lots of meaningful engagement opportunities

IT is over budget as we had to get some new laptops to replace old ones that were no longer working efficiently. Also, we are using more online programs to engage people, such as Zoho for surveys, Canva and Adobe for design, Zoom for meetings/training etc.

These have been offset by staff travel coming in under budget due to Covid, and Publicity having an underspend due to the majority of our advertising being online.

There was a carry over figure of £18,150 and this was used to fund the social media and marketing role for 2021/22

The reserve figure of £58,000 is made up of £40,000 standard reserve and £18,000 to pay for the social media and marketing role for 2022/23. After which time there is no funding in place for this role.

The underspend of £17,619 is currently allocated to a fixed term post as mental health engagement facilitator which will run from Jan 2022 – Dec 2022. The money has not been used to date as we struggled to recruit to this role in 2021.

We started invoicing for Older people's engagement from Q4 and this will be recurrent money.